

Manufacturing Summit 2018

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Speaker Bios



Dan Weaver
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Dan Weaver serves as President and Executive Director of PIOGA effective September 2016. Prior to serving in this role, Dan led PIOGA's efforts to educate both school students and the public about energy issues for the past five years, including the development of K-12 study course on oil and natural gas that meets Pennsylvania's standards in history, civics and government, economics, and science and technology. He has represented PIOGA to members of Congress and the state legislature, as well as media sources around the state and nation. Dan's experience with the Drake Well Museum included 11 years as a Museum Educator and a term as the Manager of the Friends of the Drake Well Museum. He managed a staff of eight, as well as numerous volunteers that provided tours of the Drake Well and Museum to thousands of visitors each year. He was also responsible for event planning and fundraising. Dan was also responsible for the creation the Mobile Energy Education Training Unit (MEET-U). MEET-U is a portable classroom that has traveled over 200,000 miles to provide information about energy to students and the public in Pennsylvania, Ohio, West Virginia, and New York. MEET-U has visited over 160 schools since its completion in 2010. Dan is a graduate of the Pennsylvania State University with a B.A. in history

Martha Gilchrist Moore | American Chemistry Council
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Martha Gilchrist Moore is senior director for policy analysis and economics at the American Chemistry Council. In that role, she analyzes the impact of various policy initiatives and energy trends on the chemical industry, in particular recent developments in shale gas and the resultant surge of chemical industry investment. She also directs the Council's research



on the direct and indirect economic contributions of the business of chemistry and the benefits to consumers. Ms. Moore has worked on chemical industry issues for more than 20 years and is an authority on the market dynamics for the chemical industry and its end-use customer industries. Ms. Moore holds a master's degree in economics from Indiana University and is a graduate of the University of North Carolina at Chapel Hill. She is a member of the National Association for Business Economics and the US Association for Energy Economics.



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Abby Foster: Pennsylvania's \$24 billion chemical industry is the second largest manufacturing industry in the state, employing almost 80,000 workers. Abby Foster was appointed President of the Pennsylvania Chemical Industry Council in 2018 with a background in public affairs, working for Pennsylvania's diverse energy economy. Foster brings more than a decade of experience working with trade groups and industries ranging from health care and energy to human services. She has forged relationships statewide with policymakers, media and industry organizations, and their leadership. In her role with PCIC, she is committed to building public and private sector relationships to capitalize on the state's energy resources and to ensure a business climate that attracts and supports investments related to the chemical and petrochemical industries.

Perc Pineda
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Perc Pineda: As the Chief Economist of Plastics Industry Association, Perc Pineda serves as the organization's primary staff expert on economics, statistics and industry research. His views on the economy have been widely quoted in the media, and his works have been published in peer-reviewed economic and trade journals.

Perc Pineda received his Doctor of Philosophy and Master of Philosophy in Economics from the New School of Social Research in New York, NY. He also holds a Master of Arts in Economics



from the American University in Washington, D.C. and a Master in International Management from the University of Maryland.

Before joining PLASTICS, Perc Pineda was the Senior Economist of the Credit Union National Association, where he tracked macroeconomic trends, conducted economic research, wrote articles for industry publications, and interfaced with the media. His over 20 years of experience includes academia, international financial institution, and trade association work. As an economics professor, he taught macroeconomics at the St. Francis College in New York, NY and microeconomics, finance, and economics of regulations and the law at the City University of New York. Prior to a stint in academia, he was at the International Monetary Fund, and the U.S. Dairy Export Council working on market access and regulatory affairs.



Kevin Acklin
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Kevin Acklin joined People's Natural Gas Company in January 2018 as Vice President and Chief Legal Officer, reporting to CEO Morgan O'Brien. Kevin most recently served as Chief of Staff and Chief Development Officer to Pittsburgh Mayor William Peduto. As Chief Development Officer, he was responsible for all development activities in the city, with responsibilities over City Planning, Urban Redevelopment Authority, Pittsburgh Water & Sewer Authority, Sports & Exhibition Authority, and the Stadium Authority. While at People's, Kevin continues his public service to the city as Chairman of the Urban Redevelopment Authority. A native of the South Oakland neighborhood of Pittsburgh, he graduated from Central Catholic High School, earned his degree in Government cum laude from Harvard College, and graduated cum laude from Georgetown University Law School. After beginning his law career in Boston, Kevin returned to Pittsburgh and was most recently a partner in the law firm Saul Ewing LLP, with extensive experience in mergers and acquisitions, purchases and sales of businesses, and private equity and venture capital transactions. He also handled various matters for pro bono clients, with a focus on representing victims of domestic violence in protection from abuse matters.

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Jerry's diverse career experiences enable him to provide counsel across a range of industries and organizations; he is a trusted adviser for both corporate communications and consumer brand marketing. Prior to joining MARC USA four years ago, he led Ketchum Energy, a global network of specialists serving leading corporations in oil and gas, utilities/power generation/transmission, alternative and renewable energy/fuels, smart grid and clean tech. He has experience with communications related to Federal and state regulatory regimes, including the U.S. Nuclear Regulatory Commission, Florida's Natural Gas Transmission Pipeline Siting Act (NGTPSA), and New York State's Article X.

Jerry has led teams to award-winning results on marketing and corporate communications, public affairs, environmental, issues/crisis management, regulatory and government affairs, and employee relations programs. Jerry led the Florida tourism industry and VISITFLORIDA's response to the Gulf oil spill, which won a PRSA Bronze Anvil. He is an experienced labor/employee relations counselor as well, having worked with clients in the defense, air and ground transportation, manufacturing and retail food industries.

His agency experience includes Ketchum (22 years, including four as director of Pittsburgh office) and Burson-Marsteller. Clients Jerry has served include Chevron, Peoples Gas, CNX, Mobil, BP, MSA Safety, Oxbow, Newmont Mining, Florida Power & Light, NextEra Energy, Mitsubishi Nuclear, Sensus, Direct Energy, Panda Power Funds, Covestro, Westinghouse, Celanese, Kerr-McGee, Equitable Resources, The Home Depot, Georgia-Pacific, FedEx, Delta Air Lines, Olympic Paint, Miller Brewing, Genentech, BASF, Nokia, Rockwell, Price Waterhouse, General Dynamics, Rust-Oleum, Heinz, and more.



Denise Brinley
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Denise Brinley is the Special Assistant to the Secretary for Strategic Industry Initiatives. In this role, she leads the agency in developing tactical recruitment, development, and investment strategies for the Commonwealth. Pennsylvania's access to natural gas, the upcoming pipeline infrastructure build out, impaired properties that hold great potential for redevelopment, and the existing industrial and manufacturing base position the Commonwealth for sustained economic growth in and around the energy sector – and are key areas of focus for Ms. Brinley. Her position includes building effective relationships with private companies, public officials, federal and state agencies, non-governmental organizations, and other partners to further the agency's strategic agenda in and around the energy sector.

She focuses on partnership-building, both internally and externally, and developing major departmental initiatives and projects that demonstrate the inextricable links between economic and community development, the private and public sectors, and the economy and the environment.

Most recently, Denise served as vice president and principal environmental consultant in TRC Corporation's Harrisburg office, focusing primarily on the natural gas industry, wetland mitigation banking, and brownfield redevelopment. Prior to joining TRC, Brinley served as director of DEP's Bureau of Environmental Cleanup and Brownfields, where she oversaw the Commonwealth's comprehensive environmental cleanup programs, including the redevelopment of brownfield sites.

Ms. Brinley also served as DEP's Special Deputy Secretary of the Office of Community Revitalization and Local Government Support, where she forged partnerships with economic and industrial development associations, local governments, private developers, and the business community. She has a bachelor's degree in geoscience from Franklin and Marshall College, in Lancaster, and a master's degree in geology from the University of Maryland at College Park.



Paul Boulier
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Paul is the Vice President for Industry and Innovation at Team NEO. He is responsible for developing and executing direct-to-company business growth and attraction for Team NEO in the region's core industries; including Energy, Oil & Gas, Metal Fabrication and Machinery; Polymers, Chemicals and Coatings, as well as Packaging and

Transportation.

Team NEO is a privately-funded regional business attraction and growth organization. It is a nonprofit that markets Northeast Ohio to the world, attracts new businesses and helps those that are here grow. Team NEO is the Northeast Ohio regional partner for JobsOhio, a private, nonprofit corporation that drives economic development and job creation for the State, as well as working closely with economic development organizations across 18 counties.

He has extensive experience in building and growing businesses from startups to multi-\$B corporations. He has been a solution provider to the plastics industry for over 40 years, working with OEMs, Fabricators and Converters, and raw material providers to drive results and innovation in the Packaging, Electrical & Electronics, Transportation, Industrial, and Medical markets. He has successfully led efforts in seven major acquisitions; creating strategy, scouting opportunities, executing deals, and creating teams for efficient integration.

Paul's previous experience includes senior executive roles in General Management, Marketing, Sales, Research & Development, Operations, and Organizational Design & Development, including: Chief Marketing Officer of A. Schulman, a global thermoplastics compounder serving the packaging, transportation, consumer products, industrial and agricultural markets; Vice President of Marketing & Sales at Core Molding Technologies, a designer/molder of reinforced composite products for the transportation, electronics, industrial, automotive aftermarket and alternative energy markets.

He has also held Executive Business Leadership roles at Avery Dennison, a manufacturer of high-performance adhesives and consumer products, and Nova Chemicals, a global manufacturer of Styrenics polymers, polyethylene and petrochemicals.

Paul earned a Master's Degree in Plastics Engineering from UMASS Lowell and a Bachelor's Degree in Chemistry from Worcester Polytechnic Institute (WPI). He also completed advanced studies in Global Marketing and Business Strategy at University of Pittsburgh's Katz Graduate School. Paul actively volunteers and mentors entrepreneurs in business strategy/planning at Mercy Corps International, as well as contributing to venture groups through the Akron (OH)

ARCHAngels, WPI Business School (MA), and Fusion Pointe, a Naples (FL) West Coast Venture Group.

Cory Dennison
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Cory Dennison is currently the President/CEO of Vision Shared. Vision Shared is an economic development organization designed to help the West Virginia economy grow, expand, and diversify. Before joining Vision Shared, Cory was the Senior Advisor and Director of Intergovernmental Affairs for Governor Earl Ray Tomblin. He was also Governor Tomblin's political director for both gubernatorial elections. Cory has worked on a Presidential campaign, a Senate race, two Congressional races, and was a delegate to the 2008 Democratic Convention. Cory's other employment includes Tyson and Tyson Law Firm, Marshall University Foundation, and Marathon-Ashland oil. Cory is a graduate of WVU College of Law (06) and Marshall University (03). Cory was awarded a football scholarship and was a letterman at Marshall University (center/long-snapper 1998-2002), playing on three top 25 teams. Cory currently lives in Charleston, WV with his wife Jennifer and his son Cole.



Steve Spoljaric
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Steve Spoljaric is the Deputy Field Procurement Manager on a multi-billion dollar petrochemicals project. He is responsible for delivery execution and inventory operations in consideration of cost, risk & schedule. Previously, Steve was the Procurement Innovation Lead introducing Bechtel's *Engineered Logistics™* concept for more integration between Engineering, Construction

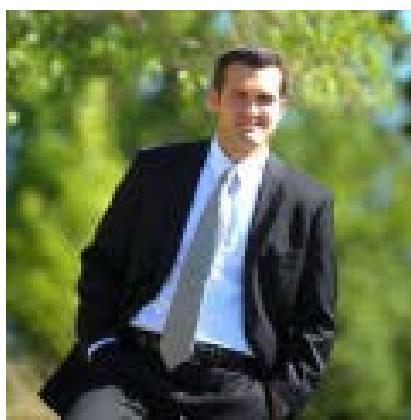


and the Supply Chain overall. Steve has over 15 years of international project logistics experience and holds a Masters Degree in Industrial Engineering from Clemson University and a Bachelor's Degree in Economics from Fordham University. He is currently based in Pittsburgh, PA.

Since joining Bechtel in 2012, Steve has been based in Houston, TX where he supervised logistics teams for two major, modularized LNG projects in Australia— one lump sum ECA financed and the other on a cost reimbursable basis. Steve has been acknowledged with an award for significant negotiated savings on both projects as well as the Idea Award for Procurement from Bechtel's Future Fund. At the end of 2015, Steve moved into the Functional Procurement group to lead various competitiveness initiatives with a focus on forward-looking technology to improve efficiency and predictability.

As the Functional Manager for Logistics, Steve had accountability for new project proposal estimating, front-end engineering design studies, project execution and career development for the global logistics staff. Formerly, Steve held logistics positions of increasing responsibility at Alstom Power (CT), GE Energy Routing Center (NY) and Daily Express (PA). In those roles, Steve has handled multi-modal logistics across the USA, Saudi Arabia, India, Indonesia, Canada, China, and throughout Europe.

Steve has a Bechtel Certification as a Logistics Supervisor, Six Sigma Champion Certification and is considered a Subject Matter Expert on Incoterms 2010. Steve serves on the Advisory Board for Penn State University (Beaver), Advisory Board for University of Houston, College of Technology - Program for Transportation Policy, Exporters Competitive Maritime Council and is a member of the Pittsburgh Traffic Club and Waterways Association of Pittsburgh. Steve is originally from Harrisburg, PA.



Justin Price
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Justin Price has served Bechtel for over twelve years while most recently supporting Pennsylvania Chemicals from FEED into EPC. He has domestic and international experience in procurement management, expediting and purchasing gained on oil and gas projects. Initially, Justin was in Expediting major orders that included travel throughout the subcontinent of India. Since March 2008 Justin has been in a Commercial role and is currently the Project Procurement

Field Supervisor on large, cost reimbursable project for Shell. Justin is responsible for all field purchasing activities for the project, including the management of all purchasing personnel that reside at the jobsite.

Previously he was Purchasing Supervisor on the Wheatstone LNG Project in Australia – a Bechtel-led joint venture for Chevron to design and construct a two-train LNG facility. In

this role, he was responsible for the home office purchasing team conducting travel throughout the globe to ensure our suppliers were supporting the project.

Prior to Bechtel, Justin spent two full years in the Financial Services industry as a Commercial Risk Underwriter with the Hartford Financial Group.

Education

MASTER OF ENGINEERING (M.Eng.), Clemson University, Clemson, South Carolina; Major: Industrial Engineering; Cumulative GPA: 3.30/4.0; August 2015 (Grad).

BACHELOR OF BUSINESS ADMINISTRATION, Baylor University, Waco, Texas; Major: Management, Cumulative GPA: 3.04/4.0; Major GPA: 3.41/4.0; May 2004 (Grad).